

By POST/FAX/EMAIL
No D/21013/30/3365/22.11.2017/PW
GOVERNMENT OF INDIA
MINISTRY OF HOME AFFAIRS
PM DIVISION (PROCUREMENT WING)
JAISALMER HOUSE, 26 MAN SINGH ROAD,
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Dated, the 25 Oct, 2018

OFFICE MEMORANDUM

Subject: - TENDER ENQUIRY (TE) NO: D/21013/3265/22.11.2017 /PW DATED 05.04.2018 FLOATED ON 05.04.2018 CPP PORTAL AND OPENED ON 08.08.2018 (TECH BID) FOR UPGRADATION AND EXPANSION OF SATELLITE BASED COMMUNICATION NETWORK (POLNET) OF DCPW.

An OTE dated 05.04.2018 was floated on CPP portal and was opened on 08.08.2018 (Technical bid). The following 05 firms have participated in the said OTE:-

- (i) M/S Alpha Design, Tech. Pvt. Ltd,
- (ii) M/s Barat Electronic Ltd
- (iii) M/s HCIL Comtel Ltd
- (iv) M/s Satspace Tel Pvt. Ltd
- (v) M/s Vayam Technologies Ltd.

2. Tender Evaluation Committee (TEC) under the Chairmanship of Addl. Director of DCPW carried out technical evaluation of technical bids of offers given by above 05 firms against subject tender enquiry. TEC in its report mention the **observation** that:-

- (a) In the Bid submitted by **M/s Sat Space Tel Pvt. Ltd**, it was found that the said Firm is not fulfilling the Qualification Criteria as per **Clause 2.2(ii)** of **Annexure-II** of the OTE i.e.

“The Bidder must have successfully completed minimum two projects of similar nature each valuing not less than Rs. 10 Cr. in last five years.”

- (i) Firm submitted the project details and **none** of the project in the **last five years** is amounting to the required **Rs 10 Cr. value**. Hence, the bid submitted by **M/s Sat Space Tel Pvt. Ltd** is not found qualifying the essential Qualification criteria as per clause 2.2(ii) of Annexure-II of the OTE.
- (ii) The firm has also **deviated** from the required delivery schedule of 120 days as per clause 1(a) of Annexure IV of OTE. The Bid Documents submitted by the firm were incomplete and hence the bid submitted by the firm was found **unresponsive**.
- (b) In the bid submitted by **M/s Vayam Technologies Limited**, the Bid Offer and the EMD has been submitted by the OEM **M/s Advantech Wireless Inc.**(Canada)

Contd....2/-

- (i) The Authorization certificate as per Appendix -15 of the OTE submitted by OEM M/s Advantech Wireless Inc stated that :-

"We M/s Advantech Wireless Inc d/b/as Advantech Satellite Network do hereby declare M/s Vayam Technologies Limited as authorized partner for the item VSAT Terminal and RF equipment including associated softwares and accessories, to install and assume local support on behalf of M/s Advantech Satellite Network with you against the tender no. /21013/3265/22.11.2017/PW".

- (ii) While verifying the relation between **Principal / OEM and Agent** as per Clause 2(v) of Annexure -II of OTE that the relation between principal / OEM and Agent or Indian Subsidiary should be clear and unambiguous and contractually established. It was noticed by the TEC that as per contractual agreement between **M/s Advantech Satellite Network (OEM from Canada) and M/s Vayam Technologies Limited** for the said OTE they have submitted the bid proposal as a **Consortium**.
- (iii) As per Clarification issued by MHA vide **Corrigendum No 09** dated 11/06/2018 the clause 2.1(iii) of Annexure-II in the OTE relating to **Consortium** was **deleted**. Therefore, TEC finds that the bid submitted by M/s Advantech Satellite Network (OEM from Canada) and M/s Vayam Technologies limited is **ineligible**.

3. Further, TEC found that bids submitted by M/s Alpha Design Technologies Pvt. Ltd., M/s Bharat Electronics Limited and M/s HCIL Comtel Limited are meeting **eligibility criteria, qualification criteria and technical requirements** of the OTE.

4. TEC recommended following in its report:-

- (a) The bid submitted by **M/s Alpha Design Technologies Pvt. Ltd** is **technically qualified** for the Up gradation and expansion of Satellite Based Communication Network (Polnet).
- (b) The bid submitted by **M/s Bharat Electronic Limited** is **technically qualified** for the Up gradation and expansion of Satellite Based Communication Network (Polnet).
- (c) The bid submitted by **M/s HCIL Comtel Limited** is **technically qualified** for the Up gradation and expansion of Satellite Based Communication Network (Polnet).
- (d) The bid submitted by **M/s Sat Space Tel Pvt. Ltd** is **not technically qualified** for the Up gradation and expansion of Satellite Based Communication Network (Polnet).
- (e) The bid submitted by **M/s Vayam Technologies Limited** is **not technically qualified** for the Up gradation and expansion of Satellite Based Communication Network (Polnet).

5. This has the approval of JS(PM).


(Inderjeet Chawla)
25/10/18
2-IC (Procurement)

For and on behalf of The President of India

Copy to:-

1. The Director, DCPW, Block No. 9, CGO Complex, Lodhi Road, New Delhi-03 w.r.t. his TEC/letter No. S-11027/Tender Evaluation/2018-PN dated 15/10/2018.
2. The Section Officer (IT), IT Cell, Website Room No 10, MHA North Block New Delhi with the request to get it incorporated in the official website of the MHA.
3. CPP Portal.

Handwritten signature
21/10/18